

# RESUME

**Name:** Bernd Walter Ade

**Address:** 6 Fairmont Ave  
Baulkham Hills, NSW 2153

**Contacts:** Mobile: +61-(0) 479021227  
Email: [abbiance11@outlook.com](mailto:abbiance11@outlook.com)



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## Goals/Objectives:

Utilise my experience to assist others successfully.  
Enjoy the success of my family and my clients  
Support young people to achieve their goal for the future

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## Education:

1974

### University of Frankfurt

- Masters of Dental Technician (Course completed)
- Masters of Accountancy (Course completed)

1967

### University Frankfurt

- Dental Technician Apprenticeship Certificate

1964

### Oberhoechstaedter Volksschule

- Primary School, Kronberg/Taunus, Germany

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## Business & Personal Skills:

- Business Management
- Business Accounting
- Business Feasibility
- Business Planning
- Marketing
- Market Research
- Advertising
- Stock Market Trading Skills
- Film – Production of Documentaries
- Business Advisor (International)
- Microsoft PowerPoint
- Microsoft Excel
- Project Management (International)
- Microsoft Word
- Events Organization
- Business Negotiations
- \* International Mediation
- \* Board Member of several companies
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Work Experience is only an extract of a 16-page document!

**Work Experience:**

- 2016-2017**
- \* Established a second trading company in Jakarta in May 2017 -Makaira Partners 2
  - \* Appointed to manage construction project in Africa for 2344 town hoses and units
  - \* Appointed to establish a feasibility study to establish 22 PV Plants and 18 Wind Farms in Africa.
  - \* Started new Documentary crossing the West Australian Desert un-assistant. (1389km)
  - \* Arrange funding for several Waste Recycling Plans in several countries in Europe.
  - \* Own company purchase of PV Plant in Europe for EU 150 Mil with PPA for 17 years.
  - \* Appointment as Agent to sell Oil Companies based in Singapore
  - \* Investment into a Coca Cola Merchandise Supply Company for EU 1.2 mio.
  - \* Project management for a new Photovoltaic project in Australia (German Company)
  - \* New company registered in Singapore (Group-International Pte Ltd)
  - \* JV with European bank
- 2011-2015**
- \* Motor Vehicle Resin development with BASF & WW Patent
  - \* Establishment of Makaira Partners 1. Stock trading company in Manila-June 2012
  - \* Developmen & Testing of new ship building material with BASF
  - \* Signed a MOU with the Czech Government to establish new business.
  - \* Established a syndicate of companies willing to set up their business in the Czech Republic.
  - \* Designed and promoted a new e-vehicle to all postal services in the EU
  - \* Negotiated with Allianz Insurance a complete leasing and insurance package for all our electric vehicles to be sold in Europe.
  - \* Driving the Ice Road from Anchorage to Prudhoe Bay – Alaska (3000Miles) in winter at -35 to -55C Celsius. Filming of documentary.
  - \* Assisting in organizing a new documentary in Punta Arena.
  - \* Testing new low temperature material for outdoor use and arctic expedition.
  - \* Involved in an Oil project in Jakarta (JV Funding)
  - \* Establishing a syndicate of several vehicle design companies
  - \* Establishing a new company Abbiance Singapore Pte Ltd
  - \* Development of a new Fish Farm in Indonesia
  - \* Requested to assist in a renewable energy project in Jakarta & Singapore
  - \* Assisting in establishing a new Photovoltaic business in Bulgaria
  - \* Invited to assist in the project management re recycling plant
  - \* Assisting in establishment of a new building company in the Maldives
  - \* Project management for a new film Production-Desert Crossing
- 2005-2010.**
- \* Invited to assist in establishing a coal fired power plant in Siberia including setting up the coal mining production.
  - \* Expansion of my company GroupInternational with new international associates in London, New York, Switzerland and Croatia
  - \* Director & Owner of the “Antarctic Expedition 2008-2010 [www.antarcticchallenge.net](http://www.antarcticchallenge.net) (Has been closed)
  - \* Instructed to arrange finance for a new Jack Brabham Racing Engine
  - \* Project owner of the “Wellness Centre-Hahn based in Germany
  - \* Appointed to refinance one of the largest bus companies in Fiji.
  - \* Appointed as an advisor to W-Tech Technology in Singapore.
  - \* Establishment of business relationship in Dubai & Arab Emirates
  - \* Appointed as an Ambassador of the Year of the Outback 2006
  - \* Appointed to underwrite a US\$ 10 Million J.V. project.

**2001-2004**

- \* Established the "Antarctic Expedition Trust"
- Contracted to establish "Equity Trust" for a Euro 180 million project in Germany assisted in funding to renovate a hotel in Switzerland (\$ 80 Mil)
- \* Filmed new documentary on the last living survivor of the Admiral Byrd Expedition in 1929 across the Antarctic
- \* Contracted to film documentary and the recover the plane of Admiral Byrd left in the Antarctic (Postponed)
- \* Arrange underwriting facilities for commercial loans (\$ unlimited)
- \* 2002 Year of the Outback Simpson Desert Challenge ([www.simpsondesertrace.com](http://www.simpsondesertrace.com)) (Web Site closed) and arranged and organised the complete documentary for the Government of New South Wales.
- Contracted to assist in:
  - funding new hotel project in Fiji (\$120 Mil)
  - funding housing development (\$20 Mil)
  - to assist in Green Recycling Plant (\$15 Mil)
  - funded medical invention in Europe (Germany)
  - negotiated Wave House in Queensland (\$ 25 Mil)
  - negotiated Sports Stadium and Athletes Village for the 2008 Olympic Games in Beijing (by invitation from building company based in China, Sydney & London.
- \* International Finance Management Corporation (IFMC) and Makaira International Holdings (MIH) have finalised a license agreement to develop a Ski Facility, an international Formula 1 Race Track and a surf pool in Northern QLD.
- \* Appointed by the Year of the Outback Consortium to organise several shows for the festival "The 2002 Year of the Outback" (YOTO).
- \* Assisted the first Australian team of 80 police officers to take part in a foot race from Los Angeles to Las Vegas (178 miles)
- \* Appointed to assist in establishing companies for the new China Stock Exchange (\$ 22 Mil)

**1997-2000**

- \* IFMC was instructed by a company in Saudi Arabia to organise the construction of an indoor skiing facility based on the model to be built in Sydney (\$240 Mil)
- \* Sponsored and accommodated 14 Australian gymnasts to travel to Gran Canarias (Spain) to take part in the "Festival of the Flower". Received an invitation to assist athletes worldwide.
- \* Sponsored the training sessions and travelling expenses for Danielle LeRay, Australia-Emilie Livingston, Canada. Both participated at the Sydney 2000 Olympic Games.
- \* Established one of the world's largest international raffles to assist athletes worldwide.
- \* Signed a worldwide management agreement with several European sporting champions in Rhythmic Gymnastics
- \* Establishment of RASM. RASM was approached to manage several leading World Champions. Was requested to assist several financial brokers to establish an office at the Vienna Stock Exchange (PP).
- \* Appointed as sole agent to negotiate with International Winter Sports Committees on behalf of a developer to utilise a training facility for future Winter Olympics.
- \* Establishment of an Investment Company and is and is associated with several trading companies in Europe and the United States
- \* Appointed as Rhythmic Gymnastics Co-coordinator by the NSW Gymnastics Association for the Metropolitan West Region of NSW.
- \* Invited to participate in Investment Portfolios with US Banks and European Trustees.

**1995-1996**

- \* Appointed by French Hotel Corporation to assist in the feasibility study for a new hotel to be built at the Isle of Pine in New Caledonia. (Hotel Completed)
- Purchased a retail shop in Darling Harbour
- Establishment of IFMC. Set up of subsidiary companies in Fiji, New Zealand, USA, Japan, Germany, Canada, Argentina and India.

**1974-1994**

- \* 1974 - Migrated to Australia and managed one of the largest dental laboratories in Australia
- 1978 - Opened the first family business in Sydney. (Park Studios Dental Laboratory)
- 1982 - Opening of Dental Link International, South Pacific Real Estate and Finance Corporation, Bernd & Sabine Dental Laboratory, Fiji Dental Laboratory. (18 Dental Laboratories in the Pacific Region).
- 1990 - Was appointed as Project Manager by a USA Client to sell one of the largest Tuna Fishing Fleets in the Southern Hemisphere in Fiji (US\$100 Mil). My participation was also in the recruitment of staff, to arrange the sale of the four Tuna Vessels to the Fijian Government, the building of 200 houses in Fiji. (Sale completed successfully).
- Market research and the instalment of a new cannery for 300 staff members and conducted the negotiations with Navimor Ship Yards in Poland to build one of the largest dry-docks in Fiji and the Solomon Islands. Successfully signed the sales & purchase agreement in 1994. (Copy can be obtained from our solicitor's office)

**Personal Strengths:**

- Strong character & will power
- Negotiating skills
- Multiple business experiences
- Leadership
- World Wide contacts

**Interest/Hobbies:**

Family  
Sailing  
Fishing  
Looking for new adventures  
Hiking in very remote areas  
Producing extreme sporting documentaries  
Mountain Climbing

**References:**

- Accor Hotel Corporation
- Solomon Island & Fiji Fishery
- Travelodge Hotel Corporation
- Daikio International
- NSW Gymnastic Federation
- AIS Canberra
- FIG (Federation International de Gymnastics (Switzerland))
- Marriott Hotel Corporation/Management
- Royal Pines Golf Club – Panasonic / Japan
- Deutsche Bank – Trading