

DAVID BRODERICK

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Allen, TX

214-856-9007

Skills Summary

<ul style="list-style-type: none">• 5 years sales growth• 1.6M in sales in 6 months• Passionate about the outdoors• Project Manager	<ul style="list-style-type: none">• Strong Attention to Detail• Business Planning• Complex Problem Solving• Team Building/Leadership	<ul style="list-style-type: none">• Data Entry• Management• Cold Calling• New Product Introduction
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Professional Experience

ESP WATER PRODUCTS

Operations Manager Carrollton, Texas 2016 - Present

Online Store selling physical products. In charge of logistics, inventory, and customer service. Order fulfillment and problem resolution are everyday responsibilities. I work closely with the owner in determining the products we stock and the products we sell.

RAINYDAY SERVICES

Sales Manager McKinney, Texas 2014 - 2015

Sales and sales development. Assess measure and estimate projects. Responsible for project management. Involved in every aspect of customer service. Responsible for establishing Accounts with Allen ISD, What-A-Burger, Methodist Hospital, and Drees Homes. Helped establish new accounts to reduce costs and increase roofing profitability by \$4/square.

LINDA'S ELECTRIC QUILTERS

Sales Representative/Technician McKinney, Texas 2012 – 2014

Represented the manufacturer and the dealer throughout Texas and Oklahoma. Developed strong business relationships with customer base. In charge of troubleshooting problems during new installations and repairs. Clear phone communication allowed me to make repairs to keep clients machinery running. This allowed the dealership and customer to avoid travel and repair expenses..

ANNA EYECARE

Optical Sales Manager Anna, Texas 2012 - 2012

Managed the inventory and sales and promotion strategies. Established relationships with a broad range of suppliers to target the needs of the customer. This job was a stop-gap between employment. Optical Sales during my brief time sales increased 25%.

WAL-MART PHARMACY

Pharmacy Technician Allen, Texas 2005 – 2007, 2009 - 2010

Excelled at high-paced, high-volume data entry, inventory management, production, and patient care. Specialized in troubleshooting/ claims adjudication problems. Solved several software and processing problems that allowed the claims process to be done more effectively. Streamlining these processes increased profitability and customer satisfaction and retention.

MCKINNEY DRYWALL

Owner/Operator McKinney, Texas 2006 - 2008

Created business plan and opened McKinney Drywall and managed the day-to-day operations as owner. Reached sales of over \$1.6 million before recession. Coordinated efforts of over 45 employees and other resources for services in commercial and residential properties. Developed and implemented strategic marketing plan for the business. Responsible for all accounting, budgeting, and insurance billing. Kept cost down thru vendor and customer negotiation.

CVS PHARMACY

Pharmacy Technician Allen, Texas 2007 - 2008
Responsible for the data entry, inventory management, production, and patient care. Knowledge of competition's methods and pricing allowed my location to match and retain a large number of clients.

BRODERICK JEWELRY Heber City, Utah 2000 - 2005
Sale Associate and Apprentice Jeweler
Responsibilities included customer sales, advertising, promotions, vendor relations, and inventory management. Assisted in jewelry repair and custom jewelry making.

LATTER DAY SAINT MISSION Rome, Italy 1998 – 2000
Missionary Trainer and District Leader
Training new missionaries on effective communication techniques and managed a small team of missionaries.

Education and Certification

NTCB Certified/Registered - Texas
Registered Pharmacy Technician, 2006

Utah Valley University - Utah
Associates of Science, 2003 - 2005