

TITUS INVESTMENT HOLDINGS

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EXECUTIVE BIOGRAPHICAL SUMMARY



Michael is the founder of Titus Investment Holdings, LLC (TIH). Titus Investment Holdings and its subsidiary, Titus Holdings Ghana Limited are set up jointly as emerging market investment and trade consultancy based in Bethesda, Maryland in the United States and Ghana respectively that provide B2B facilitation and international trade advisory services. The firm also specializes in the sourcing of funds for project development in developing countries.

Mr. Michael Bannerman-Hyde comes with over 22 years of experience in International trade brokerage, SME business development advisory services, brand positioning, and extensive knowledge in Commodity Trading such as Gold, Cocoa, Coffee, and Palm Oil. Michael has worked closely with Real Estate Developers in promoting affordable housing development in West Africa.

Before setting up Titus Investment Holdings, Michael served as the senior investment and trade consultant for the Office of the former President of Cote d'Ivoire at the Embassy of Cote d'Ivoire in Washington DC from 2004-2011. He has advised numerous U.S. Investors seeking investment opportunities in West Africa. Between 2005 and 2011, Michael was appointed the liaison between the Presidency of the former Ivorian Government and the United States Private sector charged with the responsibilities for promoting private sector investments in Cote d'Ivoire.

While working with the Embassy of Cote d'Ivoire, Michael helped create a White Paper that mapped out footprints for developing and improving the informal sectors of the Ivorian economy. The proposal identified and targeted thirteen (13) agro-based industries that would serve as the engine for rapid national development. Through this document, a Special Purpose Vehicle—US-Cote d'Ivoire Trade & Investment Company, (USCITIC) was created that was headed by a Senior Adviser of the President and former Ambassador of Cote d'Ivoire to the United States. The company had an approved yearly budget of over \$500,000.00 to pursue the stated objectives of the company on behalf of the Presidency.

He also advised several Ivorian Cocoa and Coffee Cooperatives in cocoa export opportunities. In working with the Ivorian Cocoa and Coffee Co-operatives through the Government's Cocoa Liberalization Policy and Bourse Café Cacao (BCC), Michael assisted in creating a cocoa exports pipeline with notable Trading Houses such as Amajaro USA, Atlantic Cocoa Company, and Dependable Distribution Services whose Warehouse at the Port of Philadelphia-PA, is one of America's largest importers of Cocoa into the United States.

Over the years, Michael has built wide ranging strategic network of investors, business leaders, and policy stakeholders in the United States. He has worked in the past with notable organizations in the USA such as The Whitaker Group, Constituency For Africa, World Cocoa Foundation, Mayor's Commission for African and Caribbean Affairs (City of Philadelphia, PA) the Cities Governments of Baltimore (MD) and Philadelphia (PA) in promoting interests in African development, investments, and trading strategies.

Titus Investment Holdings was selected in June 2012 to coordinate an international trade mission to Ghana of 15 business owners on behalf of The Commonwealth State of Pennsylvania. Those in Ghana that participated in the five-day trade mission were Unibank Ghana Ltd, Ghana Investment Promotion Center, Ministry of Agriculture, Trade, and Health. The program included a courtesy call on the former Vice President and currently the President of the Republic of Ghana, His Excellency, President John D. Mahama.

Michael currently has collaborative agreement with MS Global Finance, a boutique Wall Street investment firm in New York that specializes in financing projects in emerging markets. Through Titus Investment Holdings, Michael represents the interest of MS Global Finance in the Energy and Housing Development sectors in Ghana. He also has a working agreement with BO Structured Finance, AG of Switzerland and Swiss Premium Trust, AG in financing cross-border transactions for emerging economies.

2014 to Present:

Current transactions in the pipeline as at the end of 2014 is in excess of \$200M and they include the following:

- Sourcing \$100M debt financing for a Nigerian Commercial Bank
- Negotiating the purchase and supply of 500 City Transit Buses from China valued at \$67M for a client in Nigeria;
- Sourcing Equity Funds for 8 Micro-finance Banks in Nigeria
- Sourcing Equity funds of \$10M each for two Commercial Banks in Ghana
- Leading the sale of over \$27M shares for a major Insurance Group in Ghana. Two PE Groups are about to close on the sale of the share offer;
- Assisting SMEs to acquire micro loans and trade finance instruments to import goods and commodities into Ghana
- Providing pro bono sub-Saharan investment advisory serves for clients seeking investment knowledge in the West African Region.

References:

Dr. Pascal Kokora	Mr. Ken McKay,
Former Ambassador of Cote d'Ivoire to the U.S.A.,	Mr. Michael Shore
Former Senior Adviser to the President	CEO & Executive Director
of Cote d'Ivoire (2003-2011)	MS Global Finance, LLC
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