

Steven W. Juen

Summary of Credentials

Forty-two years' experience in construction and commercial real estate profession
Construction project management and coordination
In-depth personnel supervision
Expertise in cost accounting and bidding process

Professional Experience

Construction Business & Project Management

All operational responsibilities of a construction firm which included: product development, land purchasing, client recruitment; job cost accounting and bid generation/submittal; on-site project coordination and supervision; material purchasing; direct customer contact and service; personnel supervision and management. Construction projects included residential, light commercial, remodeling, swimming pools.

Construction Supervision and Site Management

Complete personnel supervision, including screening/hiring, training, performance evaluation, direction of activities, and termination when required. Additionally, coordinated and supervised the performance of contractual personnel.

Commercial Real Estate

President and CEO Steve Juen Commercial Real Estate, Inc. with 30 years' experience in investment properties, farm land, residential lots, shopping centers, fast food restaurants, industrial, commercial leasing and sales. Assisted many clients with Joint Ventures/Partnerships/ and large transactions. Assisted with bank financing as well as seller financing. Assisted many non-profit organizations with projects others could not accomplish.

Conducted feasibility studies for major corporations regarding commercial properties. Gathered data on demographics, traffic flow, location, cost, lease/sale particulars, and generated and submitted detailed reports on findings. Studies were conducted for companies such as Baskin-Robbins, Little Caesar's, Circle K Corporation, Stop-N-Go (National Convenience Stores), Kentucky Fried Chicken, and Phillips Petroleum Company and so on. Arranged joint ventures and built to suit; recruited and selected investors; negotiated lease and sale contracts.

Professional Chronology

Steve Juen Commercial Real Estate, Inc. Owner 1986 to Present

CSDT America, Inc. Past President /CEO 2008 to 2016

Juen and Associates, El Paso, Texas Owner 1990 to Present

Canyon River Construction Company, El Paso, Texas Owner of various construction companies since 1974

WORD PAYNE CONSTRUCTION Albuquerque, New Mexico General Manger 1972 to 1974

A-WARD HOMES, Albuquerque, New Mexico Project Superintendent 1970 to 1972

Licenses

Real Estate License, State of Texas

EDUCATION

University of Texas at El Paso Business
Eastwood High School, El Paso, Texas Graduate, 1968
Certified Liquidator Training
Real Estate Note Investor Seminar
Fidelity Union Life Insurance Company
Academy of Real Estate, El Paso, Texas
El Paso Community College Real Estate Courses
Small Office Seminar, Atlanta, Georgia

CIVIC AND COMMUNITY ACTIVITIES

Past Board of Director for the El Paso Coalition for the Homeless
Past member of Board of Directors for National Center for Employment of the Disabled
Past member City of El Paso Zoning Board of Adjustments
Past President of El Pasoans for Affordable Housing
Participant of El Paso Community and Economic Development Collaborative
Advisory Committee member for the Institute for Economic and Workforce Development at El Paso Community College

ACCOMPLISHMENTS

Home builder in Albuquerque, NM, Amarillo, and El Paso, Texas
Constructed office complexes, tilt wall manufacturing facility, light commercial projects
Owned and operated Mortgage Company and Real Estate Company
Extensive remodeling in commercial and residential construction
Involvement with non-profit organizations since 1990, helped organize El Paso Coalition for the Homeless, located present building and assisted with securing financing.

REAL ESTATE COURSES COMPLETED

Course Date	Course Number	Course Name	Provider Name
07/07/2017	29890	Valuation, Marketing and Listings	RealEstateCE.com
07/02/2017	30442	Building Green	RealEstateCE.com
06/25/2017	29622	Legal Update I	RealEstateCE.com
06/18/2017	29623	Legal Update II	RealEstateCE.com
06/07/2017	30440	Floods and other Natural Hazards	RealEstateCE.com
09/20/2015	26476	TREC Legal Update and Ethics MCE(L&E) Includes both	RealEstateCE.com
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09/13/2015	27443	THE LAW OF THE LAND - FAIR HOUSING	RealEstateCE.com
09/06/2015	27440	NATURE VS CHEMICALS	RealEstateCE.com
08/27/2015	27441	GOOD GUYS/BAD GUYS - WHO'S WHO IN MORTGAGE FRAUD	RealEstateCE.com
03/30/2014	24229	Broker Responsibility Course (ONLINE)	RealEstateCE.com
03/28/2014	24033	Contracts Law	RealEstateCE.com
07/14/2013	23563	TREC Legal Update & Ethics MCE	RealEstateCE.com
07/14/2013	23563	TREC Legal Update & Ethics MCE	RealEstateCE.com
07/10/2011	18659	TREC LEGAL UPDATE AND ETHICS MCE (EL) (INCLUDES TREC L & E)(ONLI	Alliance Academy
07/10/2011	18659	TREC LEGAL UPDATE AND ETHICS MCE (EL) (INCLUDES TREC L & E)(ONLI	Alliance Academy
07/10/2011	18094	RESIDENTIAL MORTGAGE LENDING ONLINE	Alliance Academy
07/12/2009	16503	TREC LEGAL UPDATE AND ETHICS MCE (EL) (INCLUDES TREC L & E)	Texas A&M University-Commerce
07/12/2009	16042	COMMERCIAL REAL ESTATE: UNDERWRITING	Texas A&M University-Commerce
07/12/2009	16503	TREC LEGAL UPDATE AND ETHICS MCE (EL) (INCLUDES TREC L & E)	Texas A&M University-Commerce
07/10/2007	13908	GOAL SETTING GREATNESS IS YOUR RIGHT!	Commercial Institute, Inc.
07/08/2007	14296	TREC MANDATORY LEGAL UPDATE (L) (ON-LINE/EXAM)	Commercial Institute, Inc.

Course Date	Course Number	Course Name	Provider Name
07/01/2007	14295	TREC MANDATORY ETHICS UPDATE (E) (ON-LINE/EXAM)	Commercial Institute, Inc.
06/17/2007	13906	HOW TO DELEGATE YOUR WAY TO SUCCESS	Commercial Institute, Inc.
07/09/2005	13028	FAIR HOUSING, ANTITRUST & ETHICS MADE EASY (EXAM ONLINE)	4ICE.COM, LLC
07/09/2005	13028	FAIR HOUSING, ANTITRUST & ETHICS MADE EASY (EXAM ONLINE)	4ICE.COM, LLC
07/09/2005	13028	FAIR HOUSING, ANTITRUST & ETHICS MADE EASY (EXAM ONLINE)	4ICE.COM, LLC
07/03/2005	13029	UNDERSTANDING COMMERCIAL REAL ESTATE (EXAM ONLINE)	4ICE.COM, LLC
07/20/2003	12951	ASSET MANAGEMENT (EXAM ONLINE)	Texas A&M University-Commerce
07/20/2003	12955	REAL ESTATE FINANCE (EXAM ONLINE)	Texas A&M University-Commerce
07/20/2003	12954	FAIR HOUSING (EXAM ONLINE)	Texas A&M University-Commerce
07/19/2003	12952	REAL ESTATE ETHICS & PROFESSIONAL CONDUCT (EXAM ONLINE)	Texas A&M University-Commerce
07/19/2003	12953	ENVIRONMENTAL HAZARDS (EXAM ONLINE)	Texas A&M University-Commerce
04/18/2001	11837	PROPERTY MANAGEMENT AND MANAGING RISK	Academy of Real Estate El Paso
04/18/2001	11851	ETHICS AND REAL ESTATE	Academy of Real Estate El Paso
04/17/2001	11866	AT HOME WITH DIVERSITY: ONE AMERICA	Texas Association of Realtors
04/17/2001	18700	STATE BAR COURSE	
04/17/2001	11866	AT HOME WITH DIVERSITY: ONE AMERICA	Texas Association of Realtors
04/25/1999	11151	TENANT/LANDLORD RELATIONSHIPS	Academy of Real Estate El Paso
04/25/1999	11151	TENANT/LANDLORD RELATIONSHIPS	Academy of Real Estate El Paso
04/24/1999	11150	DTPA/AGENCY	Academy of Real Estate El Paso
04/24/1999	11150	DTPA/AGENCY	Academy of Real Estate El Paso
04/23/1999	18700	STATE BAR COURSE	
06/08/1997	10747	R.E. MCE UPDATE	Academy of Real Estate El Paso
06/08/1997	10747	R.E. MCE UPDATE	Academy of Real Estate El Paso
06/16/1995	10407	REAL ESTATE MCE UPDATE	Academy of Real Estate El Paso
06/16/1995	10407	REAL ESTATE MCE UPDATE	Academy of Real Estate El Paso

Course Date	Course Number	Course Name	Provider Name
05/21/1993	10163	KEEPING CURRENT WITH TEXAS REAL ESTATE	Academy of Real Estate El Paso
05/21/1993	10163	KEEPING CURRENT WITH TEXAS REAL ESTATE	Academy of Real Estate El Paso
02/29/1988	6100	ALL RELATED (EXCEPT R.E.)	SCHOOLS FROM WHICH RELATED CREDIT IS ACCEPTED
10/31/1981	112	PRINCIPLES OF REAL ESTATE II	EL PASO COMMUNITY COLLEGE RIO GRANDE CAMPUS